

## Stockdale Securities reports continued progress

London, 5th October 2017: Stockdale Securities, the London-based institutional stockbroking and corporate advisory firm, has reported its unaudited results for the year to 30 September 2017.

In the second year since the business was restructured, repositioned and renamed, revenue rose by 38 % to £12m, with profit before tax in excess of £2m. With an improved financial and market standing, the firm delivered 31 transactions, including IPOs, secondary offerings and M&A deals. This broad range helped the firm to be profitable every month of the year.

Michael McNamara has recently joined as Head of Trading and a member of the Executive Committee. The Company has also appointed Louise Nash and Mark Butcher as non-executive directors. They will join executive board members Mark Brown (Chairman), Andy Crossley (MD) and Andrew Proctor (CFO) to form a reorganised company board.

Mark Brown, Chairman of Stockdale, commented: "The results show that the new business model we adopted two years ago, partly in anticipation of the introduction of MIFID II regulation, is working and we are well positioned as full implementation approaches. A new board structure with independent oversight is part of the evolution of the business and I look forward to working with Louise and Mark who have a wealth of experience in UK public markets and smaller companies."

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### About Stockdale Securities:

Stockdale is a specialist institutional stockbroking and corporate advisory firm focused on small and mid-cap companies, with expertise in financials, investment funds, resources, property, construction

& support services, technology and media. In addition to acting as a broker, Stockdale provides financial advice and Sponsor and Nomad services for Main Market and AIM companies.

While Stockdale is a full-service broker, its focus is winning and retaining good quality corporate clients and executing their transactions. All areas of the firm work together to provide a fully integrated and coherent service, tailored to the needs of its corporate clients, in a way which also helps their shareholders – Stockdale's institutional clients - make money.

Stockdale has dealing relationships with over 400 UK institutional investors for whom they provide indepth, quality research, advice and trading services.

### **Michael McNamara**

Michael has 30 years of experience in institutional trading in the City. Previously he co-founded finnCap and has spent all of his career either there or at its predecessor JM Finn.

### Louise Nash

Louise was for many years a leading UK small company fund manager working initially at Cazenove and then at M&G. She currently runs a family wine business in Austria and is an advisor to small companies.

# **Mark Butcher**

Mark is a chartered accountant who was Guinness Peat Group's UK Investment Director for twenty years until 2012. He has subsequently worked as a NED for a number of public and private companies.